



Request for Proposal Questions and Responses

Request for Proposal: *Hazardous Waste Management & Disposal Services*

Proposal Due Date: *Monday, June 29, 2026*

Q1: The RFP notes that BPHC may award more than one vendor. If multiple vendors are awarded, how will work be distributed, by geographic zone, rotation, or first-available?

A: *If multiple vendors are awarded, the responsible program department requesting services will contact the vendors determined by geographic zone, rotation, or first available*

Q2: What are the required minimum coverage limits for General Commercial Liability and Workers' Compensation insurance? No limits appear to be specified in the RFP.

A: *Massachusetts does not legally mandate general liability insurance for every business. However, many industries are legally or contractually required to carry it under local licensing laws or municipal rules. Since there's no state-mandated minimum dollar amount for GCL, the most common coverage structure in the market is \$1 million per occurrence and \$2 million aggregate. [OCMI Workers Comp](#): These are the industry-standard limits that most contracts, municipalities, and clients require as a condition of doing business.*

As for workers' compensation in Massachusetts, all employers are required to carry workers' compensation insurance for their employees and themselves if they are employees of the company. The requirement applies regardless of the number of hours worked or employees. [Mass.gov](#)

Massachusetts workers' comp is statutory coverage — meaning the policy pays whatever the law requires with no dollar cap specified at the policy level. Coverage required under the Massachusetts Workers' Compensation Act (M.G.L. Ch. 152) is provided by the standard policy. [Wcribma](#)

Q3: The proposal is capped at two pages, yet the required contents include a separately listed one-page cost sheet, plus a cover page, business profile, safety management plan, emergency plan, vendor requirements, and track record. Does the two-page limit include the cover page and the one-page cost sheet?

A: *BPHC will accept more than 2 pages although described in the RFP no more than 2. Proposals shall submit information in the order of the 'Proposals Submission Requirements' in page 4 and 5*

Q4: May supporting documents, such as exposure control plans, proof of certifications and trainings, insurance, and letters of recommendation, be submitted as attachments outside the two-page limit?

A: *Yes, all supporting documents can be combined in a single PDF proposal*

Q5: If we are allowed to include necessary certifications, are there any specific certifications you would like to see from potential vendors?

A: *Proposers can include any relevant certifications*

Q6: Is a specific file format required (for example, a single combined PDF)?

A: *Yes, a single combined PDF*